



# ARGUS eLearning

Whenever, Wherever, On-Demand Training

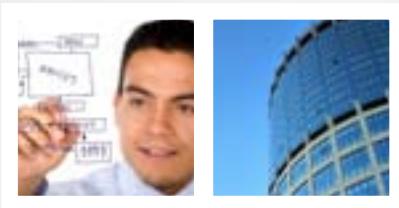
Realm University is an excellent tool for educating and preparing our clients to use our industry standard commercial real estate software tools.

## Why use eLearning?

- **On Demand Learning** – We understand our customers' busy schedules and high demands. Now we offer self paced eLearning courses available 24/7 through the Internet so you can get training when it is convenient for you.
- **Less Equals More** - Each course is divided into small learning units for retention of knowledge.
- **Dynamic Learning Experience** – Our courses include content written by the experts. You will be proficient in each of subjects by playing games, taking quizzes, and "Show Me" practice sessions.
- **Evaluation Tool** – If you are not a current user and would like to learn a bit about our products, eLearning is a great solution for you. The courses are self-contained so you will not need to have a copy of the software you are evaluating or studying while taking the course.
- **Affordable Beginning Training** – eLearning is an affordable solution, while not as in-depth as our instructor-led courses, a good way to refresh your knowledge of our products. They will serve as an affordable primer to get you started.

## Features:

- Available Online anywhere you can access the internet
- Available anytime Day or Night
- Simple Course selection via eLearning Dashboard
- Progress Bookmarking in case you run out of time and are unable to complete the course, so you can pick up where you left off
- Score Tracking so you can recall your average score as well as your latest attempt
- Fun Games to test your knowledge of the course



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## ARGUS Valuation - DCF courses:

- **Introduction to ARGUS Valuation - DCF and Initial Property Set-Up** This primer will show you how to use ARGUS Valuation - DCF to create new properties.
- **Understanding Revenues and Expenses** This course will teach you how to input revenue and expense data in ARGUS Valuation - DCF.
- **Building the Rent Roll** This class shows how to enter tenant data, market leasing assumptions, and run tenant reports.
- **Using the Yield Menu** This course shows how to enter property purchase and resale, debt financing and present value discounting in your analysis.
- **Reports** This course will show you how to run reports and teaches reporting capabilities such as exporting and basic graphing.
- **Graphs** This course reviews advanced reporting options, Marketing Leasing reports, Supporting Schedules, Input Assumptions, and Report Packages, and in depth graphing.
- **Building a Portfolio** This course will explain how to create an ARGUS Valuation - DCF portfolio, run consolidated reports, and apply scenarios.
- **Advanced Rent Roll** This course will show how to model advanced rent roll assumptions like rental bumps, CPI, step rent, leasing costs, rent abatement, and tenant groups.
- **Detailed Reimbursement Methods** This course explains how to model all aspects of detailed reimbursement methods, and teaches reimbursement auditing and reporting.

## Developer courses:

- **Introduction to ARGUS Developer** This course provides an overview of ARGUS Developer and how to navigate in the program.
- **Timescale and Phasing** This course covers best practices when building Timescale and Phasing, manipulating phases and setting up event based timing.
- **The Definition Tab Unit Sales** This module will explain how to model units being developed and sold off within the Definition Tab of the ARGUS Developer program.
- **The Definition Tab Capitalized Rent** This course shows how to model leases that are rented such as Office and Retail structures.

## Leasing Suite courses:

- **ARGUS Owner Rep™** This course teaches how to model and compare multiple lease scenarios from a financial perspective for a building.
- **ARGUS Tenant Rep™** This course will explain how to model and compare the financial impact of a group of potential leases in detail for multiple buildings.
- **ARGUS Lease/Buy Analysis™** This course will explain how to model, analyze, and compare lease and building data in order to achieve multiple "lease" versus "buy" scenarios.

Build Fortunes, not spreadsheets.™



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